

# OFFICE OF COMMERCE AND TRADE

THE HONORABLE PATRICK O. GOTTSCHALK, SECRETARY OF COMMERCE & TRADE

The agencies in the Commerce and Trade secretariat promote statewide economic growth. They provide programs that attract and retain business, foster tourism, promote the state's film industry, address the needs for moderate-and-low income housing, assist small and disadvantaged businesses, regulate professions, ensure safe workplaces, and pursue international markets for Virginia products.



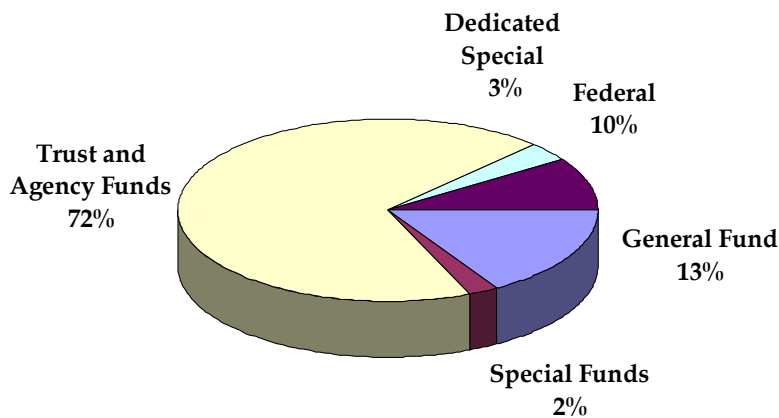
## COMMERCE & TRADE AGENCIES INCLUDE:

- Board of Accountancy
- Department of Business Assistance
- Department of Housing and Community Development
- Department of Labor and Industry
- Department of Mines, Minerals and Energy
- Department of Professional and Occupational Regulation
- Virginia Economic Development Partnership
- Virginia Employment Commission
- Virginia Housing Development Authority
- Virginia Racing Commission
- Virginia Resources Authority
- Virginia Tobacco Indemnification and Community Revitalization Commission
- Virginia Tourism Authority

## Financing of Commerce and Trade Agencies\*

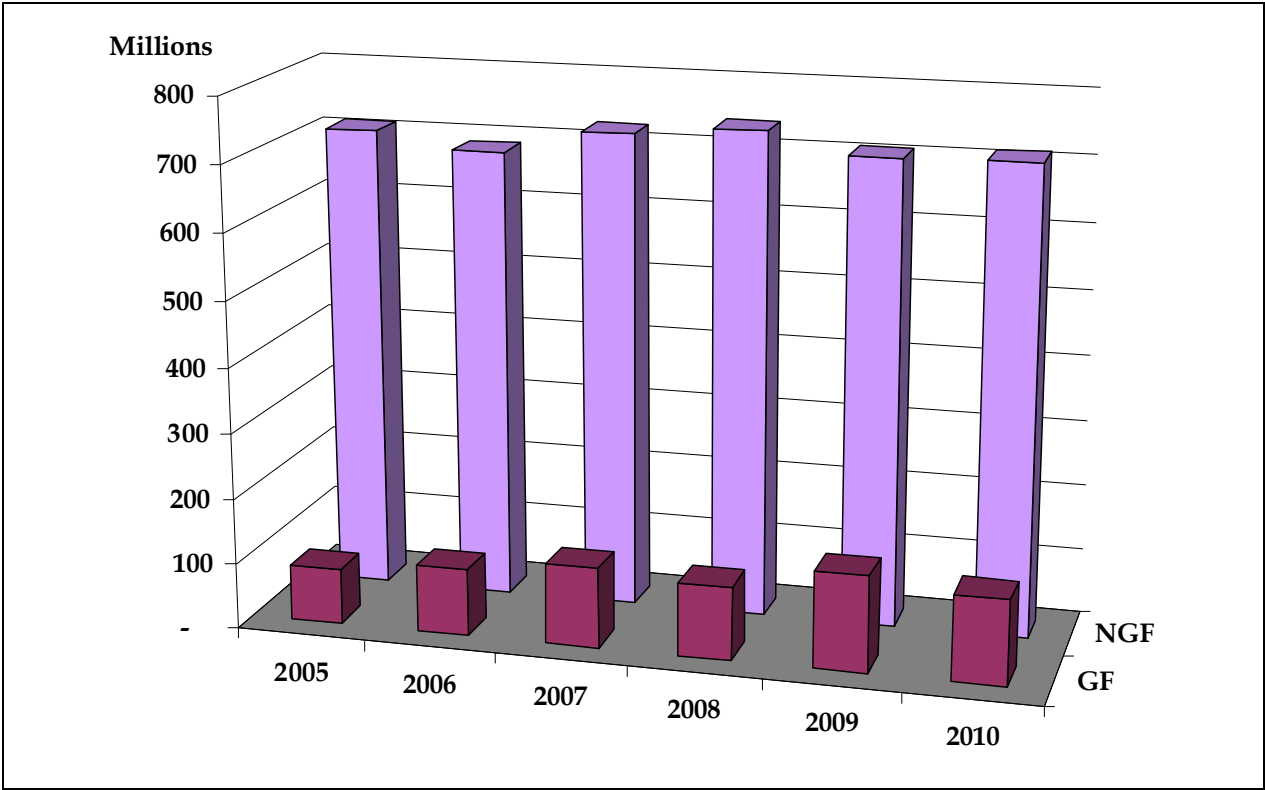
Based on 2008 -2010 Biennial Operating Budget

\*Funds with totals less than 1% have not been included





# Office of Commerce and Trade Operating Budget History



## Secretary of Commerce and Trade

Through delegated authority, using specific management and measuring tools, the Secretary of Commerce and Trade provides guidance to agencies within its secretariat. The office oversees agencies responsible for promoting statewide economic growth and community development, attracting and retaining business, promoting the state's tourism, racing, and film industries, addressing the need for moderate and low income housing, assisting disadvantaged businesses, regulating occupations and professions, ensuring safe workplaces, pursuing international markets for Virginia products, developing and conserving energy and mineral resources, administering the unemployment compensation program, and financing infrastructure projects for localities.

### Operating Budget History

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$658,171	\$0	8.00
2006 Appropriation	\$797,149	\$0	8.00
2007 Appropriation	\$836,869	\$0	8.00
2008 Appropriation	\$837,069	\$0	8.00

### New Operating Budget Summary

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$25,415,321	\$0	8.00
2009 Addenda	(\$734,244)	\$0	0.00
2009 TOTAL	\$24,681,077	\$0	8.00
2010 Base Budget	\$19,565,321	\$0	8.00
2010 Addenda	(\$4,471,524)	\$0	0.00
2010 TOTAL	\$15,093,797	\$0	8.00

### Recommended Operating Budget Addenda

#### ► Implement targeted reductions

Implements targeted reductions for 2009 and 2010 included in Governor Kaine's 2008-2010 Budget Reduction Plan. In addition to the targeted reduction, the office will share in the administrative savings identified in the 2008-2010 Budget Reduction Plan for the Office of the Governor. The reduction amount will be distributed during execution of the budget. Reduction details for the targeted reductions can be found in Part D of this document. For 2009, a decrease of \$734,244 (GF). For 2010, a decrease of \$9.5 million (GF).

#### ► Increase funding for the Governor's Development Opportunity Fund

Increases funding in FY 2010 for the Governor's Development Opportunity Fund. The fund provides either grants or loans to localities to assist in the creation of new jobs and investment in accordance with criteria established by legislation. The additional funding is necessary to address anticipated needs through the remainder of the biennium. For 2010, \$5.0 million (GF).

## Board of Accountancy

The Board of Accountancy (BOA), as mandated by the Virginia General Assembly, protects the citizens of the Commonwealth, through a regulatory program of licensure and compliance of Certified Public Accountants (CPA) and CPA firms.

### Key Objectives and Performance Measures

➔ Provide each Board of Accountancy regulant with immediate and efficient access to all information (individual Certified Public Accountants and Certified Public Accountant firms) in the Board files.

Design an online portfolio for each regulant that will permit immediate access to Board files.

➔ To maximize the efficiencies available through the use of information systems technology.

Reduce completion time for investigation of complaints.

### Operating Budget History

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$0	\$586,000	4.00
2006 Appropriation	\$0	\$586,000	4.00
2007 Appropriation	\$0	\$803,215	8.00
2008 Appropriation	\$0	\$865,626	8.00

### New Operating Budget Summary

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$0	\$918,136	8.00
2009 Addenda	\$0	\$0	0.00
2009 TOTAL	\$0	\$918,136	8.00
2010 Base Budget	\$0	\$919,454	8.00
2010 Addenda	\$0	\$0	0.00
2010 TOTAL	\$0	\$919,454	8.00

## Department of Business Assistance

The Virginia Department of Business Assistance promotes economic growth by helping Virginia businesses prosper.

### Key Objectives and Performance Measures

➔ We will assist businesses in the Commonwealth to create and retain jobs through the economic development incentive offered through the Virginia Jobs Investment Program.

Number of companies assisted by the Virginia Jobs Investment Program

Number of jobs created and retrained through the Virginia Jobs Investment Program.

➔ We will increase financing to small businesses for fixed asset and working capital needs to support their growth when the private lending sector cannot fully assist.

Public and private capital investment by businesses receiving loans from the Virginia Small Business Financing Authority.

➔ We will help Virginia businesses grow their revenues.

Percent of state contract dollars awarded by all state agencies to small, women and minority (SWaM) businesses.

**Operating Budget History**

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$10,865,726	\$2,331,045	62.50
2006 Appropriation	\$11,066,542	\$2,331,045	62.50
2007 Appropriation	\$14,823,366	\$1,191,362	47.00
2008 Appropriation	\$11,503,798	\$1,191,362	50.00

**New Operating Budget Summary**

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$11,223,521	\$1,245,603	48.00
2009 Addenda	(\$661,799)	\$0	-3.00
2009 TOTAL	\$10,561,722	\$1,245,603	45.00
2010 Base Budget	\$11,223,521	\$1,245,603	48.00
2010 Addenda	(\$752,291)	\$28,395	-3.00
2010 TOTAL	\$10,471,230	\$1,273,998	45.00

**Recommended Operating Budget Addenda**

▶ **Redistribute funds between service areas to reflect the current program structure of the agency**

Realigns funding between service areas.

▶ **Reflect Governor’s October reductions in agency budgets**

Reflects the reductions approved by Governor Kaine in October 2008 for 2009 and the corresponding continuation of savings in 2010. See Part D of this document for reduction details. For 2009, a decrease of \$661,799 (GF) and three positions. For 2010, a decrease of \$702,470 (GF) and an increase of \$28,395 (NGF).

▶ **Implement targeted reductions**

Implements targeted reductions for 2009 and 2010 included in Governor Kaine’s 2008-2010 Budget Reduction Plan. Reduction details can be found in Part D of this document. For 2010, a decrease of \$49,821 (GF).

**Department of Housing and Community Development**

The Department of Housing and Community Development works in partnership to make Virginia’s communities safe, affordable, and prosperous places in which to live, work and do business.

**Key Objectives and Performance Measures**

➔ **We will increase the affordability of housing for Virginia’s lower-income citizens**

The percentage of Virginia households spending more than 30 percent of their income for housing

➔ **We will reduce the number of Virginians living in substandard housing**

The estimated number of homes lacking "complete indoor plumbing facilities" including a bathroom and connection to an approved water and wastewater system

➔ **We will reduce economic disparity between Virginia’s communities**

The percentage of Virginia localities that have unemployment rates greater than 150 percent of the state average

**Operating Budget History**

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$28,718,516	\$71,323,791	127.00
2006 Appropriation	\$43,599,134	\$71,318,291	136.00
2007 Appropriation	\$50,535,545	\$64,572,537	136.00
2008 Appropriation	\$46,779,781	\$64,542,537	141.00

**New Operating Budget Summary**

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$44,541,138	\$71,513,064	110.00
2009 Addenda	(\$3,760,658)	\$0	-4.00
2009 TOTAL	\$40,780,480	\$71,513,064	106.00
2010 Base Budget	\$43,194,485	\$71,473,064	110.00
2010 Addenda	(\$3,790,849)	\$10,371,776	-4.00
2010 TOTAL	\$39,403,636	\$81,844,840	106.00

**Recommended Operating Budget Addenda**

▶ **Transfer appropriation and positions to the correct service area**

Realigns funding and positions between programs and service areas.

▶ **Increase federal appropriation to reflect increased funding from the Department of Housing and Urban Development**

Increases the agency’s federal fund appropriation to reflect federal grant awards. For 2010, \$10.4 million (NGF).

▶ **Provide funding for the department to relocate to Main Street Center**

Provides funding to cover unbudgeted costs associated with the relocation of the Department of Housing and Community Development from its current leased office space to state-owned office space and associated parking. For 2009, \$56,410 (GF). For 2010, \$202,431 (GF).

▶ **Reflect Governor’s October reductions in agency budgets**

Reflects the reductions approved by Governor Kaine in October 2008 for 2009 and the corresponding continuation of savings in 2010. See Part D of this document for reduction details. For 2009, a decrease of \$3.7 million (GF) and four positions. For 2010, a decrease of \$4.9 million (GF).

▶ **Implement targeted reductions**

Implements targeted reductions for 2009 and 2010 included in Governor Kaine’s 2008-2010 Budget Reduction Plan. Reduction details can be found in Part D of this document. For 2009, a decrease of \$94,085 (GF). For 2010, a decrease of \$884,100 (GF).

▶ **Provide funding for the Fort Monroe Federal Area Development Authority**

Provides general fund support for approximately 50 percent of the Fort Monroe Federal Area Development Authority’s (FMFADA) operating expenses in FY 2010. Currently, the Appropriation Act includes an appropriation only in FY 2009

**Department of Housing and Community Development (Continued)**

for FMFADA. In addition, language also clarifies that beginning with FY 2010, FMFADA will be responsible for all of the authority's fiscal, procurement, human resources, and any other business related activities, because the Department of Housing and Community Development will no longer serve as the authority's fiscal agent. FMFADA's employees will continue to be eligible for state retirement and benefits. For 2010, \$1.6 million (GF).

► **Provide funding for foreclosure counseling**

Provides additional funding for foreclosure counseling services statewide. The funds may be used to provide training and assistance to counselors specializing in foreclosure prevention, loss mitigation and consumer rights under existing mortgage lending laws and regulations, or may be used for grants to nonprofit organizations to support new or expanded foreclosure prevention counseling services targeted to areas of the state and populations at greatest risk. For 2010, \$250,000 (GF).

**Department of Labor and Industry**

It is the mission of the Virginia Department of Labor and Industry to make Virginia a better place in which to work, live, and conduct business. We will achieve this goal by promoting safe, healthful workplaces, best employment practices, job training opportunities through registered apprenticeship, the protection of children from hazardous employment, and safe operation of boiler and pressure vessels.

**Key Objectives and Performance Measures**

↔ **We will increase the numbers of apprentices enrolled in Virginia's Registered Apprenticeship Programs.**

To increase the number of apprentices participating in the Registered Apprenticeship training programs.

↔ **We will advance the fair and efficient investigation of wage complaints.**

To complete 90 percent of the payment of wage investigations within 90 days.

↔ **We will work toward reducing workplace fatalities in the high-hazard construction industry.**

To reduce the rate of workplace fatalities in the high-hazard construction industry per 100,000 workers.

**Operating Budget History**

	<b>General Fund</b>	<b>Nongeneral Fund</b>	<b>Positions</b>
2005 Appropriation	\$6,745,668	\$5,246,020	181.00
2006 Appropriation	\$6,870,186	\$5,378,737	180.00
2007 Appropriation	\$7,422,611	\$5,963,162	183.00
2008 Appropriation	\$8,239,951	\$5,962,262	183.00

**New Operating Budget Summary**

	<b>General Fund</b>	<b>Nongeneral Fund</b>	<b>Positions</b>
2009 Base Budget	\$8,458,204	\$6,011,682	183.00
2009 Addenda	(\$465,000)	\$0	0.00
2009 TOTAL	\$7,993,204	\$6,011,682	183.00
2010 Base Budget	\$8,458,149	\$6,011,682	183.00
2010 Addenda	\$381,387	\$26,200	5.00
2010 TOTAL	\$8,839,536	\$6,037,882	188.00

**Recommended Operating Budget Addenda**

► **Distribute funding to reflect budgeted amounts**

Reallocates funding to reflect 2008 General Assembly actions.

► **Change funding source for positions**

Transfers funding from nongeneral fund to general fund to reflect the agency's resources.

► **Correct federal funding distribution**

Corrects federal funding distribution to reflect grant awards.

► **Merges the Human Rights Council into the agency**

Transfers core activities of the Human Rights Council, including positions and related funding into the department. For 2010, \$463,125 (GF), \$26,200 (NGF), and an increase of six positions.

► **Reflect Governor's October reductions in agency budgets**

Reflects the reductions approved by Governor Kaine in October 2008 for 2009 and the corresponding continuation of savings in 2010. See Part D of this document for reduction details. For 2009, a decrease of \$465,000 (GF). For 2010, a decrease of \$64,500 (GF) and a reduction of one position.

► **Implement targeted reductions**

Implements targeted reductions for 2009 and 2010 included in Governor Kaine's 2008-2010 Budget Reduction Plan. Reduction details can be found in Part D of this document. For 2010, a decrease of \$17,238 (GF).

**Department of Mines, Minerals and Energy**

It is the mission of the Department of Mines, Minerals and Energy (DMME) to enhance the development and conservation of energy and mineral resources in a safe and environmentally sound manner to support a more productive economy.

**Key Objectives and Performance Measures**

↔ **We will eliminate accidents, injuries, and fatalities at mineral and fossil fuel sites.**

Number of serious injuries and fatalities at mineral and fossil fuel extraction sites per 200,000 worker hours.

↔ **We will eliminate adverse environmental conditions and public safety hazards resulting from mineral and fossil fuel extraction sites .**

Percentage of permitted sites with no adverse off-site environmental damage or public safety hazards.

↔ **We will reduce future state government energy costs.**

Amount of saved energy costs achieved through energy conservation and procurement strategies.

**Operating Budget History**

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$9,545,182	\$17,845,337	237.00
2006 Appropriation	\$9,574,799	\$17,845,337	236.00
2007 Appropriation	\$12,917,049	\$18,601,968	240.00
2008 Appropriation	\$11,787,097	\$18,601,968	240.00

**New Operating Budget Summary**

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$12,912,049	\$20,844,848	243.00
2009 Addenda	(\$809,116)	\$0	-9.00
2009 TOTAL	\$12,102,933	\$20,844,848	234.00
2010 Base Budget	\$13,044,566	\$20,844,848	243.00
2010 Addenda	\$1,103,875	\$475,560	-9.00
2010 TOTAL	\$14,148,441	\$21,320,408	234.00

**Recommended Operating Budget Addenda**

► **Replace reduced federal funding for state energy program**

Provides general fund dollars to replace the 25 percent reduction in federal grant funding for the Division of Energy. Dollars will be used to support personnel and programs that provide outreach to the general public to implement and assist energy efficiency efforts. For 2010, \$182,000 (GF).

► **Reflect Governor's October reductions in agency budgets**

Reflects the reductions approved by Governor Kaine in October 2008 for 2009 and the corresponding continuation of savings in 2010. See Part D of this document for reduction details. For 2009, a decrease of \$600,891 (GF) and nine positions. For 2010, a decrease of \$1.0 million (GF) and an increase of \$436,862 (NGF).

► **Implement targeted reductions**

Implements targeted reductions for 2009 and 2010 included in Governor Kaine's 2008-2010 Budget Reduction Plan. Reduction details can be found in Part D of this document. For 2009, a decrease of \$208,225 (GF). For 2010, a decrease of \$74,873 (GF) and an increase of \$38,698 (NGF).

► **Provide funding for the Solar Photovoltaic Manufacturing Incentive Grant and expand eligibility**

Provides funding and revises the existing eligibility for the Solar Photovoltaic Manufacturing Incentive Grant to include additional renewable energy types. For 2010, \$2.0 million (GF).

**Department of Professional and Occupational Regulation**

The Department of Professional and Occupational Regulation's mission is to protect the health, safety and welfare of the public by licensing qualified individuals and businesses and enforcing standards of professional conduct for professions and occupations as designated by statute.

**Key Objectives and Performance Measures**

► **We will issue licenses, certifications, registrations, and other authorizations to individuals and businesses in an efficient manner.**

Percent of licenses issued within 15 days of receipt of completed application, payment or exam post date

► **We will investigate and resolve complaints efficiently through alternatives to the formal disciplinary process.**

Reduce the proportion of complaints that are resolved through the official disciplinary process.

**Operating Budget History**

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$0	\$11,472,485	137.00
2006 Appropriation	\$0	\$13,286,379	144.00
2007 Appropriation	\$0	\$15,909,646	149.00
2008 Appropriation	\$0	\$17,301,875	181.00

**New Operating Budget Summary**

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$0	\$19,558,546	186.00
2009 Addenda	\$0	\$98,060	0.00
2009 TOTAL	\$0	\$19,656,606	186.00
2010 Base Budget	\$0	\$19,551,410	186.00
2010 Addenda	\$0	\$1,433,820	16.00
2010 TOTAL	\$0	\$20,985,230	202.00

**Recommended Operating Budget Addenda**

► **Transfer funding and positions**

Transfers appropriation and positions between funds and service areas.

► **Increase nongeneral fund appropriation for rent and information technology**

Increases the agency's nongeneral fund appropriation to reflect rent and information technology rate increases. For 2009, \$98,060 (NGF). For 2010, \$144,347 (NGF).

► **Add positions for program activities**

Adds positions due to increased workload in association with customer service needs. For 2010, \$342,322 (NGF) and an increase of five positions.

► **Add position for the Common Interest Community Management Board**

Adds a position to reflect increased workload for the Common Interest Community Management Board. For 2010, \$78,153 (NGF) and an increase of one position.

► **Add position for information technology activities**

Adds a position to reflect the addition of the agency's new licensing system. For 2010, \$91,938 (NGF) and an increase of one position.

► **Add position for fee processing**

Adds a position to ensure timely processing of license applications and customer service needs. For 2010, \$59,519 (NGF) and an increase of one position.

- ▶ **Add position for forms design and maintenance**  
Adds a position to maintain and revise business applications. For 2010, \$71,998 (NGF) and an increase of one position.
- ▶ **Add position for internal control and risk management**  
Adds a position to ensure compliance with the Commonwealth of Virginia's Agency Risk Management and Internal Control Standards (ARMICS) procedures. For 2010, \$109,945 (NGF) and an increase of one position.
- ▶ **Provide funding for implementation for renovation, repair, and painting program regulations**  
Enables the Board of Asbestos, Lead and Home Inspectors to implement new Environmental Protection Agency renovation, repair, and painting program regulations. The new federal regulations will require contactors, real estate firms, property management companies, and rental housing providers to obtain a license to disturb painted surfaces in pre-1978 or child-occupied housing. For 2010, \$535,598 (NGF) and an increase of six positions.

**Virginia Economic Development Partnership**

To enhance the quality of life and raise the standard of living for all Virginians, in collaboration with Virginia communities through aggressive business recruitment, expansion assistance, and trade development, thereby building the tax base and creating higher income employment opportunities.

**Key Objectives and Performance Measures**

- ↔ **We will assist new and existing companies in making investments in Virginia.**  
Dollars invested by new and existing companies.
- ↔ **We will assist new and existing companies in creating jobs in Virginia.**  
Number of Jobs created by new and existing companies.
- ↔ **We will assist Virginia companies in increasing international sales of their products and services.**  
Companies counselled or engaged in a Trade event.

**Operating Budget History**

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$15,933,880	\$0	0.00
2006 Appropriation	\$15,616,939	\$0	0.00
2007 Appropriation	\$18,562,701	\$0	0.00
2008 Appropriation	\$16,962,701	\$0	0.00

**New Operating Budget Summary**

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$17,076,010	\$0	0.00
2009 Addenda	(\$1,000,000)	\$0	0.00
2009 TOTAL	\$16,076,010	\$0	0.00
2010 Base Budget	\$17,026,010	\$0	0.00
2010 Addenda	(\$1,043,553)	\$0	0.00
2010 TOTAL	\$15,982,457	\$0	0.00

**Recommended Operating Budget Addenda**

- ▶ **Reflect Governor's October reductions in agency budgets**  
Reflects the reductions approved by Governor Kaine in October 2008 for 2009 and the corresponding continuation of savings in 2010. See Part D of this document for reduction details. For each year, a reduction of \$1.0 million (GF).
- ▶ **Implement targeted reductions**  
Implements targeted reductions for 2009 and 2010 included in Governor Kaine's 2008-2010 Budget Reduction Plan. Reduction details can be found in Part D of this document. For 2010, a decrease of \$43,553 (GF).

**Virginia Employment Commission**

The Virginia Employment Commission's mission is to promote economic growth and stability by delivering and coordinating workforce services to include: policy development; job placement services; temporary income support; workforce information; and transition and training services. To accomplish our mission, we will: partner with our stakeholders; develop and empower staff; improve our processes; embrace innovative solutions and technologies; and continually renew our organization.

**Key Objectives and Performance Measures**

- ↔ **Measure and report the number of job seekers, who successfully find new employment after receiving job placement services from the VEC.**  
Wagner-Peyser Entered Employment Rate
- ↔ **Meet or exceed the United States Department of Labor standard of 87 percent for first payments of unemployment insurance benefits made within 14 days of the first compensable week.**  
Timely Payment of Unemployment Insurance Benefits
- ↔ **Compute and release to the public the statewide unemployment rate and the rates for all Virginia cities and counties, according to the schedule established by USDOL.**  
Statewide Unemployment Rates

**Operating Budget History**

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$180,637	\$597,067,403	1,068.50
2006 Appropriation	\$80,637	\$571,774,099	1,042.50
2007 Appropriation	\$82,167	\$612,590,467	1,037.50
2008 Appropriation	\$82,167	\$624,722,601	1,037.50

**New Operating Budget Summary**

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$487	\$580,220,374	865.00
2009 Addenda	\$0	\$0	0.00
2009 TOTAL	\$487	\$580,220,374	865.00
2010 Base Budget	\$487	\$585,220,375	865.00
2010 Addenda	\$0	\$368,600,000	0.00
2010 TOTAL	\$487	\$953,820,375	865.00

**Recommended Operating Budget Addenda**

- ▶ **Transfer appropriation to the proper fund**  
Transfers existing appropriation to the proper nongeneral fund.

**Virginia Employment Commission (Continued)**

► **Increase appropriation for unemployment insurance benefits**

Increases the funding for payment of unemployment insurance benefits. The requests for benefits have increased as a result of the recent economic downturn. For 2010, \$368.6 million (NGF).

► **Clarify information technology project language**

Clarifies that the project cost includes staff time for development and implementation. The language is needed to meet federal requirements.

**Virginia Racing Commission**

To promote, sustain, grow, and control a native horse racing industry with pari-mutuel wagering by prescribing regulations and conditions that command and promote excellence and complete honesty and integrity in racing and wagering.

**Key Objectives and Performance Measures**

↔ **We will ensure that all participants in racing are permitted.**

Number of Permits Issued and Renewed

↔ **We will increase the number of live race days.**

Number of Live Race Days

↔ **We will increase the tax revenue to the Commonwealth and local governments from pari-mutuel wagering.**

Amount of Pari-Mutuel Tax Revenue Received by the Commonwealth and Localities

**Operating Budget History**

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$0	\$3,796,130	10.00
2006 Appropriation	\$0	\$4,208,130	10.00
2007 Appropriation	\$0	\$4,932,552	10.00
2008 Appropriation	\$0	\$4,982,552	10.00

**New Operating Budget Summary**

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$0	\$5,047,817	10.00
2009 Addenda	\$0	(\$415,092)	0.00
2009 TOTAL	\$0	\$4,632,725	10.00
2010 Base Budget	\$0	\$5,047,817	10.00
2010 Addenda	\$0	(\$1,737,173)	0.00
2010 TOTAL	\$0	\$3,310,644	10.00

**Recommended Operating Budget Addenda**

► **Adjust nongeneral fund appropriation for the Breeders Fund to reflect decreasing revenue**

Adjusts the nongeneral fund appropriation for the Pari-Mutuel Wagering Virginia Breeders Fund to reflect decreasing revenues. For 2010, a decrease of \$700,000 (NGF).

► **Reduce operating expenses of the Racing Commission**

Reduces nongeneral fund appropriations for the Virginia Racing Commission's operations in FY 2010, and for the promotion of horse racing in FY 2009 and FY 2010. The Commission's 2009 nongeneral fund revenue estimates indicate that revenues are declining. This action reduces appropriations

to reflect this decrease in revenue. For 2009, a decrease of \$415,092 (NGF). For 2010, a decrease of \$1.0 million (NGF).

**Virginia Tourism Authority**

The Virginia Tourism Authority (VTA) is a creative and dynamic organization blazing new paths in marketing for the tourism and film industries in Virginia to bring more visitors and film producers to the Commonwealth; to get them staying longer; and to spend more money.

**Key Objectives and Performance Measures**

↔ **We will increase the number of consumer inquiries for travel and destination information.**

Number of consumer inquiries.

↔ **We will increase film and video production spending in Virginia.**

Spending by film and video production companies.

↔ **We will increase meeting and convention spending in Virginia.**

Spending by conventioners and business meeting attendees.

**Operating Budget History**

	General Fund	Nongeneral Fund	Positions
2005 Appropriation	\$11,744,914	\$0	0.00
2006 Appropriation	\$14,130,098	\$0	0.00
2007 Appropriation	\$16,805,049	\$0	0.00
2008 Appropriation	\$15,740,260	\$0	0.00

**New Operating Budget Summary**

	General Fund	Nongeneral Fund	Positions
2009 Base Budget	\$14,469,330	\$0	0.00
2009 Addenda	(\$800,000)	\$0	0.00
2009 TOTAL	\$13,669,330	\$0	0.00
2010 Base Budget	\$14,469,330	\$0	0.00
2010 Addenda	(\$818,209)	\$0	0.00
2010 TOTAL	\$13,651,121	\$0	0.00

**Recommended Operating Budget Addenda**

► **Move appropriation to the correct service area**

Realigns funding between service areas.

► **Reflect Governor's October reductions in agency budgets**

Reflects the reductions approved by Governor Kaine in October 2008 for 2009 and the corresponding continuation of savings in 2010. See Part D of this document for reduction details. For each year, a reduction of \$800,000 (GF).

► **Implement targeted reductions**

Implements targeted reductions for 2009 and 2010 included in Governor Kaine's 2008-2010 Budget Reduction Plan. Reduction details can be found in Part D of this document. For 2010, a decrease of \$18,209 (GF).