# 2016-18 Strategic Plan

## **Department of Medical Assistance Services [602]**

### Mission

DMAS mission is to provide a system of high-quality and cost-effective health care services to qualifying Virginians and their families.

## Vision

DMAS will become a recognized leader in the administration of health care service and programs in Virginia and among state Medicaid agencies.

### **Values**

- Customer Service Operate with a high degree of customer service.
- Responses Demonstrate integrity, responsiveness, and competency in agency actions and communications
- Collaboration Foster an atmosphere of effective collaboration with customers and stakeholders
- Innovation and Accountability Encourage agency innovation and require accountability

## **Finance**

### **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. Adjustments to these amounts were based the annual utilization and inflation forecast and other amendments contained in the 2015 Virginia Acts of Assembly. DMAS' base budget is currently funded with approximately 46% state general funds and 54% non-general funds. The non-general funds are comprised of Federal Funds, the Virginia Health Care Fund, the FAMIS Trust Fund and other special funds. The Federal Medical Assistance Percentage (FMAP) rate for the Virginia Medicaid program is currently 50%.

#### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	4,411,533,662	5,329,249,375	4,547,698,514	5,436,918,443
Changes to Initial Appropriation	39,325,435	143,259,824	181,999,996	186,367,868

(Changes to Initial Appropriation will be 0 when the plan is created. They will change when the plan is updated mid-biennium.)

## Customers

# **Anticipated Changes to Customer Base**

DMAS' customer base is large and diverse. Most customer groups are expected to increase. Some customer groups are expected to remain stable, such as Medicaid Family Planning limited benefit recipients and low-income, aged, or disabled Virginians with an HIV positive diagnosis. Only a few – such as low-income, aged, and disabled Virginians with mental health or intellectual disability in facilities (e.g., nursing facilities, ICF/MRs) – are expected to decrease.

The Patient Protection and Affordable Care Act (PPACA) had a significant impact on recipient populations served under the programs administered by DMAS. The individual mandate for health care coverage is expected to continue to bring additional individuals into state-administered programs as they find they qualify for coverage from the Federally Facilitated Marketplace (FFM) and decide to seek coverage for themselves or their families. The now optional PPACA expansion of coverage would magnify this impact should the Commonwealth decide to expand.

Further, the availability of subsidized private coverage offered through the FFM necessitates that DMAS examine the need for current programs offering some level of coverage to individuals in the income range who will be eligible for the subsidized private coverage, such as certain current enrollees in Plan First and FAMIS MOMS. Changes to these programs based on the broader PPACA reform may also impact the covered population for DMAS going forward.

### **Current Customer List**

Predefined	User Defined Group	Number	Potential Number of	Projected
Group		Served	<b>Annual Customers</b>	<b>Customer Trend</b>

		Annually		
Health Professions	Medicaid Providers	60,905	0	Increase
Low-Income	Total beneficiaries / clients in Medicaid and FAMIS (Title XIX and XXI)	1,106,920	0	Increase
Low-Income	Low-income, Aged, and Disabled Virginians with Mental Health or Intellectual Disability in facilities (e.g., nursing facilities, ICF/MRs)	20,547	0	Decrease
Low-Income	Low-income, aged, or disabled Virginians with a diagnosis of HIV+	31	0	Stable
Low-Income	Recipients, seniors, and persons with disabilities who meet eligibility requirements	217,413	0	Increase
Low-Income	FAMIS MOMS – Uninsured pregnant women with income > 133% FPL and < 200% FPL**	1,093	0	Increase
Low-Income	CHIP: Uninsured children age 6 to 19 with family income between 109% and 143% FPL	51,432	0	Increase
Low-Income	CHIP: Uninsured children under 19 with family income >143% FPL (federal poverty level) and < 200% FPL*	58,863	0	Increase
Low-Income	Medicaid: Caretaker Adults	110,114	0	Increase
Low-Income	Medicaid: Pregnant women	16,533	0	Increase
Low-Income	Medicaid: Children	482,880	0	Increase
Low-Income	Medicaid: Family Planning (limited benefit)	106,786	0	Stable
Low-Income	Program of All-inclusive Care for the Elderly (PACE)	1,323	0	Increase
Low-Income	LTC in the community (waivers)	45,645	0	Increase
Low-Income	Low Income Aged Blind and Disabled not in Long Term Care	149,898	0	Increase

## **Partners**

Name	Description
Federal agencies	Center for Medicaid and Medicare Services (CMS)
Federally approved contractors	Magellan, DentaQuest, Logisticare, Xerox
Industry Associations	Virginia Community Healthcare Association (VCHA); Virginia Association of Health Plans (VAHP); Virginia Health Care Foundation (VHCF)
State and local entities	Virginia Department of Social Services; Virginia Department of Health; Virginia Department of Education
Advocacy groups	Virginia Health Care Foundation (VHCF); Virginia Poverty Law Center (VPLC)
Boards and committees	Children's Health Insurance Advisory Committee (CHIPAC); Virginia Board of Medical Assistance Services (BMAS)
VHQC (Virginia Health Quality Center)	Assistance with outreach and training
Federally Qualified Health Centers (FQHC)	Assistance with outreach and training

# **Agency Goals**

• Enhance the delivery of health care services by improving communication and relationships with customers and partners.

# **Summary and Alignment**

Effective communication is vital to ensure that DMAS partners understand the administrative and legal aspects of services, as well as the outcomes DMAS is striving to achieve on behalf of its clients. Equally important is the dissemination of information to providers and to eligible and enrolled individuals who ultimately benefit from these important services.

### **Objectives**

• Facilitate the development of public health care policies that promote access to care and the efficient, effective, innovative delivery of covered services.

#### **Summary and Alignment**

The mission of DMAS is to provide eligible individuals with access to needed health care. DMAS plays an important role in providing this access and in influencing policies that extend access to those most in need.

**Objectives** 

· Promote better health outcomes through prevention-based strategies and improved quality of care.

### **Summary and Alignment**

Although DMAS does not directly provide health care services, the agency plays a significant role in ensuring that those who are eligible for its services receive quality health care. DMAS believes that a focus on care coordination and prevention-based strategies will reap positive health benefits for its clients and sound fiscal benefits for taxpayers.

**Objectives** 

• Create a positive work environment that promotes staff development and training, facilitates effective communications and rewards high levels of performance.

### **Summary and Alignment**

A good work environment helps to create satisfied employees who, in turn, create satisfied customers and partners. DMAS strives to provide the best possible work environment for its staff members by recognizing accomplishments, expanding the knowledge base of staff members and maintaining open lines of communication to ensure the workforce has the information it needs to effectively accomplish agency goals.

**Objectives** 

Maintain a system of internal controls that adequately protects resources from fraud, waste and abuse.

#### **Summary and Alignment**

DMAS is responsible for managing a multi-billion dollar enterprise. Sound fiscal management and strict compliance with accepted financial standards and controls are essential for protecting these resources. DMAS will continue to rigorously examine the way it operates to reduce waste and to prevent fraud and abuse.

**Objectives** 

• Improve operational efficiency and enhance data management through innovation and utilization of industry best practices.

#### **Summary and Alignment**

A hallmark of any well-managed organization is its desire to continually examine the way it works in order to find ways to improve effectiveness and efficiency. To accomplish this, DMAS searches for best practices within and outside of the health care industry and state government and strives to develop innovative approaches for delivering services to its clients.

**Objectives** 

• Encouraging support of minority business development throughout the Commonwealth and strive to continue improving direct and indirect minority business relationships in the future.

#### **Summary and Alignment**

Executive Order 33 (2006) directs cabinet secretaries and all executive branch entities to increase small, women and minority-owned business participation throughout the Commonwealth. The agency will continue to seek out SWaM vendors as procurement opportunities arise.

**Objectives** 

## **Major Products and Services**

As permitted under federal law, the Virginia Medicaid program covers a broad range of services, with nominal cost sharing for most beneficiaries. There are two types of services – those required by federal law and those left to the state's discretion. The Virginia Medicaid program covers all of the federally mandated services, which include but are not limited to: inpatient and outpatient hospital services; emergency hospital services; physician and nurse midwife services; federally qualified health centers (FQHC) and rural health clinic services; laboratory and x-ray services; transportation services; family planning services and supplies; nursing facility services; home health services with a nurse or aide; and the Early and Periodic Screening, Diagnosis, and Treatment program for children (EPSDT).

In addition to required services, Virginia Medicaid also covers several optional services, including but not limited to: certified pediatric nurse and family nurse practitioner services; routine dental care for persons under age 21; comprehensive dental care (excluding orthodontia) for pregnant women; primary care and behavioral health services for uninsured individuals with a serious mental illness (SMI) diagnosis; prescription drugs; rehabilitation services such as physical therapy (PT), occupational therapy (OT), and speech language pathology (SLP) services, as well as rehabilitative home health services (PT, OT, SLP); hospice; certain mental health and substance abuse services; and intermediate care facilities

for persons with developmental and intellectual disabilities and related conditions.

Medicaid beneficiaries also receive coverage through home and community-based waiver programs. These waivers provide community-based long-term care services as an alternative to institutionalization. The following waiver programs are available to Medicaid beneficiaries who meet the level of care criteria: Alzheimer's Assisted Living, Day Support, Elderly or Disabled with Consumer-Direction, Intellectual Disability, Technology Assisted, and Individual and Family Developmental Disabilities Support.

### Performance Highlights

DMAS continuously strives to make the Medicaid and FAMIS programs even more cost-effective and quality-focused. The primary areas of focus to achieve this outcome revolve around care-coordination, improved business flow with enterprise-based information management, and program integrity. Specifically, DMAS is working to bring care coordination principles to all populations and services under programs that it administers. This includes the examination and development of care coordination models to improve service delivery for Medicare-Medicaid dual enrollees. In addition to care coordination, DMAS and our partners across the Health and Human Resources (HHR) Secretariat are taking advantage of unprecedented federal funding to modernize eligibility systems across the HHR spectrum. For DMAS, this entails a new eligibility determination and enrollment system (VaCMS) that automates, to the extent possible, the eligibility process resulting in real-time determinations of eligibility for certain applicants of Medicaid and FAMIS.

## **Staffing**

Authorized Maximum Employment Level (MEL)	427
Salaried Employees	378
Wage Employees	76
Contracted Employees	41

### **Key Risk Factors**

DEMOGRAPHICS – As the number and age of persons DMAS serves increases, there are increased demands for long-term care and home and community based service programs.

NETWORK ACCESS – DMAS relies on its contracted health care providers to deliver services to customers. While periodically some provider groups receive increases in reimbursement, others receive only modest amounts. Even with these occasional increases, many providers are still paid well below the amounts paid by commercial insurers. Without sufficient increases, access to care may decline as providers make business decisions to no longer accept Medicaid or FAMIS patients.

FEDERAL CHANGES – Implementation of the Patient Protection and Affordable Care Act of 2010 (PPACA) continues to require substantial agency efforts. If the state chooses to implement the Medicaid expansion option, Medicaid enrollment would increase significantly.

COORDINATION OF SERVICE – DMAS works with 23 other state agencies, 10 of which are involved in healthcare-related activities on DMAS' behalf. One is the Virginia Department of Social Services (VDSS) that provides enrollment services for Medicaid and FAMIS applicants through 121 local departments of social services (LDSS) with costs exceeding \$100 million annually. As the agency responsible for Medicaid, DMAS is accountable to federal authorities for resolving any issues of non-performance or payment.

EXPENDITURES – Expenditures for the agency have increased from \$4.9 billion in SFY 2006 to over \$8.5 billion in SFY 2015. This increase has occurred despite a number of major savings and reform initiatives. Over this same time period, average monthly enrollment in Medicaid/FAMIS has increased from 729,049 to 1,047,704 individuals and the service benefit package was enhanced as well.

### **Management Discussion**

# **General Information About Ongoing Status of Agency**

Several factors impacting Virginia Medicaid are: (i) an aging population, especially those aged 65 and older; (ii) an increase in the number of persons with disabilities seeking services; (iii) health care reform and funding; (iv) new technology requirements, such as electronic prescriptions and electronic health records; and (v) the overall continued growth in program enrollees and costs.

DMAS must find innovative ways to ensure adequate provider/network access as well as strategies to bolster its own administrative capacity to handle a growing and changing client base. To be prepared, DMAS will need to monitor trends and be proactive in adjusting current activities and in implementing improvements that increase effective and efficient services to our customers. DMAS will also need to work with Medicaid providers who must adjust to growing patient caseloads, stagnant or lower reimbursement rates, and new Medicaid population groups that will seriously challenge their ability to fully absorb the financial and operational impact on their practices and businesses.

Agency priorities include the following: Responding to state and national Medicaid and health care reform issues; Coordinating care for all covered individuals and services; Implementing an integrated delivery model for Medicare-Medicaid enrollees; Improving the effectiveness of home and community-based services for seniors and people with disabilities and increase the number of Programs of All-Inclusive Care for the Elderly (PACE) sites; Increasing retention efforts to keep eligible children enrolled in Medicaid and FAMIS; Enhancing DMAS' capabilities and operations in preventing, identifying, and eliminating fraud and abuse; Improving small, women, and minority (SWaM) contracting and purchasing; Implementing efforts to oversee and manage behavioral health services; Pursuing a Delivery System Reform Incentive Payment (DSRIP) program to incorporate alternative payment methodologies; and Developing a statewide program to include long-term services and supports, medical care, and behavioral health services into the managed care program format.

### Information Technology

DMAS was a key participant in the Electronic Health and Human Resources (eHHR) program, which facilitated inter-agency collaboration on systems and data sharing, until its expiration in December 2015. DMAS was the main source of funding for the systems being built in order to modernize eHHR infrastructure, improve services to citizens, and prepare for the eligibility determination and enrollment of individuals who were to become eligible for insurance coverage under the PPACA. DMAS created and staffed the eHHR Program Office, and a number of information technology projects were initiated under its auspices, including a Service Oriented Architecture (SOA) platform, customer authentication services, enterprise data management, and replacement of the eligibility and enrollment systems utilized by VDSS that benefit DMAS' operations today.

Drawing upon eHHR's advancements, DMAS continues to implement systems enhancements to support federal and state mandates and program initiatives. Initiatives implemented or under development include: federally mandated standard transactions and codes; functionality to pay incentive payments to providers for adoption of electronic health record technology; MMIS functionality to support managed care expansion and drug rebates; and initiatives to transition providers to electronic transactions.

### **Estimate of Technology Funding Needs**

#### **Workforce Development**

The Department of Medical Assistance Services is a highly professional and efficient organization. DMAS has 20 divisions and offices, including the Executive Management Team. Overseeing all Medicaid activities and resources in these divisions for over 1 million beneficiaries are 460 authorized classified positions (for SFY2016) with an average of 390 filled or in recruitment. DMAS also utilizes about 100 hourly and contract employees to supplement the agency workforce.

DMAS' Information Management Division plays a critical role in maintaining the agency's systems. Increased programmatic requirements continue to necessitate the extensive hiring of wage employees. The wage employees serve a vital role and require the same level of training as full-time, classified employees. However, most of these employees seek other employment with benefits; thus, the turnover rate among the wage workforce is considerably higher than the classified workforce. The agency minimizes this impact through selective assignments and seeks authorization for classified positions when permanency is justified.

There is some concern regarding the aging workforce. Potential retirements could have a significant impact on the agency's operations in terms of the loss of experienced managers and other key agency staff. Retention of highly-skilled employees, evident by low employee turnover rates, continues to be emphasized through effective employee recognition programs, training, and fair and consistent compensation practices.

## **Physical Plant**

DMAS is located in a privately leased building at 600 E. Broad Street, Richmond, VA 23219.

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### Reimbursements for Medical Services Related to Involuntary Mental Commitments [32107]

#### **Description of this Program / Service Area**

An Involuntary Mental Commitment, also known as a Temporary Detention Order (TDO), is the detainment of an individual who (a) has been determined to be mentally ill and in need of hospitalization, (b) presents an imminent danger to self or others as a result of the mental illness or is so seriously mentally ill as to be substantially unable to care for self, and (c) is incapable of volunteering or unwilling to volunteer for treatment. A magistrate issues the TDO. The duration of the order shall not exceed 48 hours prior to a commitment hearing. If the 48-hour period terminates on a Saturday, Sunday, or legal holiday, such persons may be detained until the next business day.

DMAS ensures that all other available payment resources, including Medicaid, have been exhausted prior to payment by this program, which is funded only through state funds. DMAS determines the allowable eligibility period for the client who is under an involuntary mental commitment and enrolls the client in the involuntary mental commitment program. Once this is completed, DMAS processes and adjudicates claims for the allowable services provided to clients under an involuntary mental commitment.

## **Mission Alignment**

Va. Code 16.1-340.1

This service area is in line with DMAS' mission to provide access to a comprehensive system of high quality and cost effective health care services to qualifying Virginians. By ensuring that appropriate services are provided to eligible persons, DMAS provides access to needed care for this population of clients.

#### **Products and Services**

### **Description of Major Products and Services**

Operations (Enrollment & Member Services) – Determination of the involuntary mental commitment eligibility and enrollment for providers and clients

Operations (Provider Enrollment, Services and Reimbursement) - Determination of the per diem rate of reimbursement for all services provided

Operations (Health Care Services) - Coverage for involuntary mental commitment services

## **Anticipated Changes**

No significant changes are anticipated for this program.

#### **Factors Impacting**

The number of clients placed under an involuntary mental commitment will be affected by efforts to augment services, changes in length of stay guidelines, and the take up rate in insurance of insurance available through the Health Benefits Exchange in 2014.

## **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. Adjustments to these amounts were based the annual utilization and inflation forecast and other amendments contained in the 2015 Virginia Acts of Assembly.

### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	16,740,733	0	16,236,238	0
Changes to Initial Appropriation	0	0	605,189	0

#### **Supporting Documents**

## **Grants for Improving The Quality of Health Services [40703]**

### **Description of this Program / Service Area**

As of July 2012, federal funding is available to qualifying providers in the state to enable them to implement technology needed to produce and use electronic health records (EHR). This service area represents efforts of DMAS to implement and administer a Medicaid Provider Incentive program in Virginia for EHR. This includes payments to contractors for systems changes (entirely federal funded) and program administration. Contracted efforts include but are not limited to determining provider payment eligibility, processing incentive payments, conducting outreach, and providing technical support.

### **Mission Alignment**

Va. Code 32.1-325

This service area is in line with DMAS' mission to provide access to a comprehensive system of high quality and cost effective health care services to qualifying Virginians by ensuring that appropriate health services, information, and records are available.

#### **Products and Services**

## **Description of Major Products and Services**

Processing incentive payments for eligible providers to integrate their systems

Conducting outreach to eligible providers

Providing technical support to eligible providers

### **Anticipated Changes**

### **Factors Impacting**

Factors impacting this new national program include changes in federal guidance and deadlines.

### **Financial Overview**

The initial appropriaton in the table was established for the biennium budget included in the 2013 Appropriation Act.

Funding for this program is provided at 100% federal funds.

### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	0	48,810,945	0	48,810,945
Changes to Initial Appropriation	0	-20,000,000	0	-20,000,000

## **Supporting Documents**

## Reimbursements for Medical Services Provided Under the Family Access to Medical Insurance Security Plan [44602]

#### **Description of this Program / Service Area**

The Family Access to Medical Insurance Security (FAMIS) program is part of Virginia's Title XXI Child Health Insurance Program – CHIP) for uninsured children and pregnant women living below 200% federal poverty level (FPL) respectively. The FAMIS program provides access to comprehensive health care services for qualifying children through a benefit plan modeled on the state-employee health plan in areas where a contracted managed care organization is available; and through a Medicaid "look-alike" benefit plan in fee-for-service areas. FAMIS requires family cost sharing through copayments for services and provides a premium assistance option for private/employer-sponsored insurance.

### **Mission Alignment**

Va. Code 32.1-351

FAMIS provides access to a comprehensive system of high quality and cost effective health care services to uninsured children whose families earn too much to qualify for Medicaid but too little to afford private health insurance. This coverage is also now available to children of eligible low-income state employees.

#### **Products and Services**

## **Description of Major Products and Services**

Coverage of comprehensive health care services through managed care or fee-for-service delivery models

Marketing and outreach services to promote enrollment

Application processing and enrollment

Claims processing and payment

### **Anticipated Changes**

In February 2009, the President signed Public Law 111-3, the Child Health Insurance Program Reauthorization Act (CHIPRA), which reauthorized the Children's Health Insurance Program (CHIP) through 2013. This law also expanded health coverage for children and establishes quality requirements and protections for both health and mental health care services. CHIPRA also altered how Medicaid and CHIP programs cover services for pregnant women. DMAS has successfully implemented numerous CHIPRA provisions and in 2011 received a \$26 million CHIPRA Performance Bonus in support of the ongoing and strong efforts to identify and enroll eligible children in Medicaid and CHIP coverage. Under the PPACA, states are required to maintain income eligibility levels for CHIP through September 30, 2019 and the ACA increases the CHIP match rate by 23 points from 65% to 88% beginning October 2015 (FFY 2016).

#### **Factors Impacting**

Federal and state appropriations and regulations impact the nature and scope of the services that can be provided through FAMIS. Unlike Medicaid, FAMIS is not an entitlement program

## **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. Adjustments to these amounts were based the annual utilization and inflation forecast and other amendments contained in the 2015 Virginia Acts of Assembly. The Federal Medical Assistance Participation (FMAP) rate for this program area increased to 88% effective October 1, 2015 from 65%. Non-general funds are comprised of Federal Funds and the Family Access to Medical Insurance Plan Trust Fund.

#### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	2,769,009	138,650,657	3,119,577	141,572,433
Changes to Initial Appropriation	2,375,769	16,291,275	2,909,670	19,855,601

## **Supporting Documents**

## Reimbursements to State-Owned Mental Health and Intellectual Disabilities Facilities [45607]

#### **Description of this Program / Service Area**

This service area reimburses facilities owned and operated by the Department of Behavioral Health and Development Services (DBHDS) for medically necessary services provided to Medicaid eligible recipients residing in these facilities. Virginia's public mental health, intellectual disability and substance abuse services system is comprised of 16 state facilities and 40 locally-run community services boards (CSBs). The CSBs and facilities serve children and adults who have or who are at risk of mental illness, serious emotional disturbance, intellectual disabilities, or substance use disorders. DMAS works in partnership with the Virginia Department of Behavioral Health & Developmental Services (DBHDS) to ensure that services are medically necessary and provide the most appropriate setting, as well as that reimbursement rates are sufficient to help maintain the financial viability of these facilities.

## **Mission Alignment**

Va. Code 32.1-326

DMAS is helping to ensure that a comprehensive system of high quality and cost effective health services are provided to qualifying Virginians in DBHDS managed facilities, a vulnerable population, by processing and reimbursing all appropriate Medicaid funding available.

#### **Products and Services**

#### **Description of Major Products and Services**

Coverage of Mental Health and Mental Retardation Health Care Services; Rate Setting/Cost Analysis; Provider Enrollment; Claims Payments; Prior Authorization

# **Anticipated Changes**

A recent settlement between Virginia and the U.S. Department of Justice, regarding compliance with the ADA and the Olmstead decision, requires that Virginia gradually add 3,720 ID (Intellectual Disability) waiver slots and 450 Developmental Disability (DD) waiver slots by June 30, 2021. A portion of these slots are targeted for individuals discharging from state facilities. As they are discharged, occupancy at the facilities will decline. Expenditures in this service area will, therefore, also decline.

## Factors Impacting

Federal regulations limit the types of individuals who are eligible to receive Medicaid coverage in Institutions for Mental Disease (IMD). Virginia's state mental health facilities qualify as IMDs. The Code of Federal Regulations (CFR) prohibits covering individuals between age 22 through age 64 while residing in an IMD. This does not apply to individuals diagnosed with Intellectual Disabilities. Total reimbursement to the facilities is limited by State appropriations.

### **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. Adjustments to these amounts were based the annual utilization and inflation forecast and other amendments contained in the 2015 Virginia Acts of Assembly.

#### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	71,345,074	63,345,074	70,270,201	62,270,201
Changes to Initial Appropriation	0	8,000,000	0	8,000,000

### **Supporting Documents**

### Reimbursements for Behavioral Health Services [45608]

#### **Description of this Program / Service Area**

This service area reimburses providers, both public and private, for the treatment of mental illness, including long-term serious mental illness and short term acute problems. Medicaid covers outpatient services, inpatient services under certain circumstances, and community-based mental health rehabilitative services to individuals who meet specified criteria for each service. DMAS is in a partnership with DBHDS, the CSBs, and community providers, and advocates continuing work to ensure access to needed mental health services in the most appropriate setting.

### **Mission Alignment**

Va. Code 32.1-326

By providing coverage for mental health services we are ensuring needed medical care for a vulnerable population.

#### **Products and Services**

### **Description of Major Products and Services**

Coverage of Behavioral Health Care Services; Establishment of policies and standards and dissemination of information; Rate Setting and Financial Analysis; Claims processing and payment

#### **Anticipated Changes**

Current efforts are aimed at utilization management and care coordination.

### Factors Impacting

Federal regulations, Virginia's State Plan and the Code of Virginia all address mental health services covered by Medicaid. In recent years, there has been a significant increase in the number of mental health providers enrolled to participate in the Medicaid program. This increased access and utilization, however, has not resulted in significant quality improvements. DMAS implemented and enforces strict marketing requirements to disallow inappropriate solicitation of recipients into treatment programs. New regulations are under development with stakeholders to address program eligibility for adults. One such regulations package were signed by the Governor, will be published on June 27, 2016, and will be effective July 27, 2016. The necessary state plan amendment SPA must be filed with CMS by September 30, 2016.

## **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. Adjustments to these amounts were based the annual utilization and inflation forecast and other amendments contained in the 2015 Virginia Acts of Assembly.

#### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	404,019,895	395,505,251	426,589,537	417,881,045
Changes to Initial Appropriation	12,650,239	21,164,883	19,518,134	28,226,626

#### **Supporting Documents**

## Reimbursements for Medical Services [45609]

#### **Description of this Program / Service Area**

This service area represents expenditures associated with coverage of general medical services in the Title XIX Medicaid program. General medical services include inpatient and outpatient hospital services, physician and clinic services, prescribed drugs, lab and x-ray services, dental, transportation services, as well as many others. General medical services are provided through two delivery models – capitated managed care and fee-for-service.

### **Mission Alignment**

Va. Code 32.1-325

By providing coverage of general medical services, DMAS promotes access to a comprehensive system of high quality and cost effective health care services to our customers.

#### **Products and Services**

## **Description of Major Products and Services**

Coverage of General Medical Services; Rate Setting/Cost Analysis; Provider Enrollment; Claims Payments; Capitation Payments to Contracted Health Plans; Prior Authorization; Special provider Reimbursement Projects (e.g. Revenue Maximization, Teaching Hospital DSH)

#### Anticipated Changes

There are several factors that will impact Virginia Medicaid in the future including: (i) an increase in the number of beneficiaries age 65 and older; (ii) an increase in the number of persons with disabilities seeking services; (iii) health care reform and funding; (iv) new technology requirements, such as: electronic prescriptions, and electronic health records; and (iv) continued growth in overall program enrollees and costs.

### **Factors Impacting**

The following factors will impact the services provided within this service area:

- Federal policy changes and Medicaid reform initiatives
- Health care cost inflation
- Impact of low reimbursement on provider participation
- Managed care penetration by geographic area and population type
- Legislative initiatives/priorities
- Budgetary/resource restraints
- Growing emphasis on cost containment and program integrity

#### **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. Adjustments to these amounts were based the annual utilization and inflation forecast and other amendments contained in the 2015 Virginia Acts of Assembly. The Medicaid program is funded with a mixture of state and federal funds. The state match for the Medicaid program comes from a combination of state General Funds and the Virginia Health Care Fund. The federal match rate in Virginia is currently 50% state and 50% federal funds.

### Biennial Budget

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	2,483,896,574	3,037,055,926	2,534,226,867	3,045,276,549
Changes to Initial Appropriation	2,313,764	90,123,352	128,963,162	112,489,846

### **Supporting Documents**

## Reimbursements for Long-Term Care Services [45610]

#### **Description of this Program / Service Area**

Provide access to a system of high-quality facility and community-based long-term services and supports for seniors and persons with disabilities to ensure health, safety, and welfare.

### **Mission Alignment**

Va. Code 32.1-325

By assisting seniors and persons with disabilities to obtain high-quality, cost-effective long-term services and supports in the least restrictive environment that meets their needs, the Commonwealth saves money over more costly and more restrictive placements.

#### **Products and Services**

## **Description of Major Products and Services**

Coverage of Long-Term Care & Waiver Programs (Nursing facility care; Home and community-based services); Rate Setting/Cost Analysis; Provider Enrollment; Claims Payments; Prior Authorization

#### **Anticipated Changes**

A recent settlement between Virginia and the U.S. Department of Justice, regarding compliance with the ADA and the Olmstead decision, requires that Virginia gradually add 3,720 ID (Intellectual Disability) waiver slots and 450 DD (Developmental Disability) waiver slots by June 30, 2021. As these slots are filled, expenditures in this service area can be expected to increase.

### **Factors Impacting**

The Department's focus on care coordination across all areas of the Medicaid program will affect the delivery of long term care services.

## **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. Adjustments to these amounts were based the annual utilization and inflation forecast and other amendments contained in the 2015 Virginia Acts of Assembly.

### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	1,334,643,400	1,334,643,400	1,389,961,653	1,389,961,653
Changes to Initial Appropriation	23,949,498	23,949,498	36,145,340	36,145,340

### **Supporting Documents**

## Insurance Premium Payments for HIV-Positive Individuals [46403]

#### **Description of this Program / Service Area**

This service area ensures that HIV clients are able to maintain their medication protocol. The program provides reimbursement for health insurance premium payments to ensure that those approved individuals are able to maintain and utilize their private health insurance. In order to qualify, an individual must (1) be a resident of Virginia; (2) be able to provide documentation from a physician verifying disability within three months due to HIV+ diagnosis; (3) have family income no greater than 250% of the poverty level; (4) have countable liquid assets no more than \$10,000; (4) not be eligible for Medicaid; and (5) be eligible for and have availability of continuing health insurance. DMAS staff determines eligibility for the program and assumes the responsibility of providing health insurance premium payment in a timely manner.

### **Mission Alignment**

Va. Code 32.1-330.1

By providing financial assistance for recipients' health insurance premiums, the program enables recipients to maintain maximum comprehensive health care benefits and deflect the expenses away from the Medicaid program. If these individuals do not maintain their private health insurance coverage they will likely become Medicaid eligible due to the significant costs for HIV pharmacy products.

#### **Products and Services**

### **Description of Major Products and Services**

Financial assistance for health insurance premiums

#### **Anticipated Changes**

The Department does not anticipate any changes to the products and services.

### **Factors Impacting**

The services provided by the HIV Unit are extremely important to eligible enrollees and is limited only by funding options. There has always been a waiting list. There is a growing need for insurance continuation for this population as the drug therapies improve. Complicating this situation is the fact that premiums for commercial insurance have been increasing yearly at double- digit rates.

# **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. This program 100% state funded.

### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	556,702	0	556,702	0
Changes to Initial Appropriation	0	0	0	0

#### **Supporting Documents**

## Reimbursements from the Uninsured Medical Catastrophe Fund [46405]

### **Description of this Program / Service Area**

This service area provides payment for medical services to eligible, uninsured Virginians diagnosed with a life-threatening medical catastrophe. Eligibility is based on income, legal residency in the Commonwealth of Virginia, life threatening injury or illness and an approved treatment plan. Applications are taken on a first come, first served basis and funding is expended until appropriation is exhausted.

## **Mission Alignment**

Va. Code 32.1-324.3

Individuals determined eligible for services under the program are provided access to life-saving health care services.

#### **Products and Services**

## **Description of Major Products and Services**

Life-saving health care services based on Medicaid rates; eligibility determination, treatment plan approval, and determination of treatment plan costs.

Contract with providers for services approved on the treatment plan; verify services rendered and initiate payment to the provider.

### **Anticipated Changes**

The department does not anticipate any product or service changes.

## **Factors Impacting**

There a number of administrative and operational factors that affect the products and services of the UMCF, including application requirements, provider agreements and requirements, payment methodology, regulatory restrictions and limited funding.

### **Financial Overview**

The initial appropriaton in the table was established for the biennium budget included in the 2013 Appropriation Act.

This program is 100% State funded.

### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	225,000	40,000	225,000	40,000
Changes to Initial Appropriation	0	0	0	0

## **Supporting Documents**

### Reimbursements for Medical Services Provided to Low-Income Children [46601]

#### **Description of this Program / Service Area**

The extension of Medicaid eligibility for uninsured children from ages 6-19 is part of Virginia's Title XXI Child Health Insurance Program (CHIP) program for uninsured children living below 200% of the federal poverty level (FPL). Virginia calls refers to its CHIP program as the Family Access to Medical Insurance Security (FAMIS) program. Prior to this program, children under age 6 with family income up to 133% FPL could qualify for Medicaid benefits, but children from ages 6 to 19 would only qualify for Medicaid if their family income was less than or equal to 100% FPL. While children from ages 6 to 19 with income between 100-133% FPL might qualify for the FAMIS program instead, this meant that children in the same family would be enrolled in different programs and families would have to navigate two different systems of care.

In September 2002, Virginia's Title XXI program was split into two groups – FAMIS for children aged 0-19 with income greater than Medicaid but less than or equal to 200% FPL, and the CHIP Medicaid program for children age 6-19 with income from 100-133% FPL. Children covered by the CHIP Medicaid program receive full Medicaid benefits but are funded with the enhanced Title XXI match rate. In 2004, the Virginia General Assembly renamed Medicaid for children, including the CHIP Medicaid program, "FAMIS Plus."

### **Mission Alignment**

Va. Code 32.1-325

The CHIP Medicaid program carries out the mission of DMAS by providing access to a comprehensive system of high quality and cost effective health care services to uninsured children age 6 to 19 with income between 100% FPL and 133% FPL.

#### **Products and Services**

### **Description of Major Products and Services**

Coverage for comprehensive health care services through managed care or fee-for-service delivery models; Marketing and outreach to promote enrollment; Application processing and enrollment; Claims payment

## **Anticipated Changes**

In February 2009, the President signed Public Law 111-3, the Child Health Insurance Program Reauthorization Act (CHIPRA), which reauthorized the Children's Health Insurance Program (CHIP) through 2013. This law also expanded health coverage for children and establishes quality requirements and protections for both health and mental health care services. CHIPRA also altered how Medicaid and CHIP programs cover services for pregnant women. DMAS has successfully implemented numerous CHIPRA provisions and in 2011 received a \$26 million CHIPRA Performance Bonus in support of the ongoing and strong efforts to identify and enroll eligible children in Medicaid and CHIP coverage.

The Patient Protection & Affordable Care Act (PPACA) extends the current reauthorization period and funding of CHIP for two years, through 9/30/15. States are also required to maintain income eligibility levels for CHIP through September 30, 2019 and the ACA increases the CHIP match rate by 23 points beginning October 2015 (FFY 2016).

## **Factors Impacting**

Federal and state appropriations and regulations impact the nature and scope of the services that can be provided through the CHIP Medicaid Expansion. Unlike Medicaid, the CHIP Expansion is not an entitlement program.

### **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. Adjustments to these amounts were based the annual utilization and inflation forecast and other amendments contained in the 2015 Virginia Acts of Assembly. The Medicaid expansion program is covered with a mixture of state and federal funds. On the federal level this program is covered through the Title XXI CHIP program that provides an enhanced federal match rate. The FMAP (Federal Medical Assistance Participation) rate for this program area increased to 88% effective October 1, 2015 from 65%.

### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	15,569,606	115,319,345	15,834,390	117,705,258
Changes to Initial Appropriation	744,198	4,315,215	1,023,054	5,915,998

#### **Supporting Documents**

### Administrative and Support Services [499]

#### **Description of this Program / Service Area**

This service area includes the manpower, administrative support, policy and research and contractual services necessary to successfully operate the Agency's programs and activities.

#### **Mission Alignment**

Va. Code 32.1-325

By performing the functions within this service area, DMAS is able to provide access to a comprehensive system of high quality and cost effective health care services to our customers to qualifying Virginians.

#### **Products and Services**

#### **Description of Major Products and Services**

- Financial Services Fiscal and accounting services
- Policy Analysis Policy and research services
- Information Management Computer support services
- Program Integrity Quality assurances services including provider and recipient audits
- Program Operations Provider enrollment, claims processing and reimbursement services
- Appeals Client and provider appeals of audits and other agency decisions
- Human Resources Personnel services and training
- Integrated Care and Behavioral Health
- Communications and Legislative Liaison Information dissemination services and legislative coordination services
- Budget
- Contract Management
- Compliance, Security, and Internal Auditing Services to ensure the integrity of data and information
- Long Term Care Services for the aged population and individuals with disabilities
- Marketing and Enrollment Services Providing health related services for children and pregnant women
- Innovation and Strategy

## **Anticipated Changes**

The Department must remain flexible and adapt to new programs and priorities to maintain the quality and timeliness of all recipient services. Sufficient funding and staffing resources are vital for the agency to maintain these services.

## **Factors Impacting**

Projects related to the work of DMAS operational areas determine the work that is performed in the administrative divisions. Changes in administrative services are the result of significant operational projects, including Medicaid Reform and Electronic Health Records.

#### **Financial Overview**

The initial appropriation in the table was established for the biennium budget included in the 2013 Appropriation Act. Adjustments to these amounts were based the annual utilization and inflation forecast and other amendments contained in the 2015 Virginia Acts of Assembly. DMAS' administrative funding is comprised of approximately 66% federal funds, 33% state general (GF) funds, and 1% for several small grants that are paid from non-general funds (NGF). DMAS also serves as the pass-through agency for the transfer of federal funding to the Department of Social Services for Medicaid eligibility determinations. These amounts and other smaller federal pass-throughs to four other state agencies are not included in DMAS' appropriation figures.

### **Biennial Budget**

	2017 General Fund	2017 Nongeneral Fund	2018 General Fund	2018 Nongeneral Fund
Initial Appropriation for the Biennium	60,065,774	155,930,278	61,175,772	165,197,912
Changes to Initial Appropriation	-2,203,289	-300,000	-112,661	3,071,540

### **Supporting Documents**